



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #12-0154 FOR FRESH BREAD PRODUCTS**

Bids to provide 'Fresh Bread Products' were received from two vendors on September 8, 2011. The bid of Flowers Baking Company of Bradenton was the best low bid meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. Funds for these purchases are contained in the Food and Nutrition Services budget.

**Requested by:**  
Beverly Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 09-27-11

**Fiscal Impact:** \$250,000

**Funding:** Food and Nutrition Services

**Recommendation:** That the bid of Flowers Baking Company of Bradenton, to provide 'Fresh Bread Products' in an amount not to exceed \$250,000, be approved for award and purchase.

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Tabulation for Fresh Bread Products - Bid #12-0154

Opened September 8, 2011 at 2:00 p.m.

		<b>Flowers Baking Company of Bradenton</b>		IBC Sales Corporation		
	Item Description	Est'd Units	Unit Price	Total Cost	Unit Price	Total Cost
1.	Whole Grain Bread (must be minimum 51% whole grain) Sandwich shape, 20 oz. min., 25 slices/loaf. Unit: loaves	60,500	<b>\$0.94</b>	<b>\$56,870.00</b>	\$1.00	\$60,500.00
	Brand:		<b>Bid Business</b>		Merita 100% Wheat	
	Package count:		<b>26</b>		22 slices Sandwich Round Top	
	Package weight:		<b>24 oz.</b>		20 oz.	
	Indicate % of whole grain in product bid:		<b>51%</b>		100%	
2.	Whole Grain English Muffins, Sliced (must be minimum 51% whole grain) Approx. size 3-1/2" diameter, (24 oz./dz.), packed in sealed poly bag, sliced. Unit: dozen	2,100	<b>\$3.20</b>	<b>\$6,720.00</b>	\$1.00	\$2,100.00
	Brand:		<b>Nature's Own</b>		Merita "White" English Muffin	
	Package count:		<b>*6 ct, \$1.60/pk., 4200 pks.</b>		*6 ct, \$1.00/dz., 2100 dz.	
	Package weight:		<b>12 oz.</b>		12 oz.	
	Indicate % of whole grain in product bid:		<b>100% Whole Wheat</b>		0%	
3.	Whole Grain Hamburger Buns (must be minimum 51% whole grain) Whole grain, 4" diameter, sliced, (21 oz./dz.) Unit: dozen	83,000	<b>\$1.36</b>	<b>\$112,880.00</b>	\$1.00	\$124,500.00
	Brand:		<b>Bid Business</b>		Wonder	
	Package count:		<b>*30 ct., \$3.40/pk., 33,200 pks.</b>		*8 pk, \$1.00/pk., 124,500 pks.	
	Package weight:		<b>75 oz.</b>		12 oz.	
	Indicate % of whole grain in product bid:		<b>51%</b>		100%	
4.	6" Hinged Hoagie Rolls (must be minimum 51% whole grain) Prebaked, 2.3 oz. each. Unit: dozen	19,000	<b>\$2.05</b>	<b>\$38,950.00</b>	\$1.64	\$31,160.00
	Brand:		<b>Bid Business</b>		Merita	
	Package count:		<b>*24 ct., \$4.10/pk., 9,500 pks.</b>		12	
	Package weight:		<b>66 oz.</b>		31 oz.	
	Indicate % of whole grain in product bid:		<b>51%</b>		47.7%	

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Tabulation for Fresh Bread Products - Bid #12-0154

Opened September 8, 2011 at 2:00 p.m.

			Flowers Baking Company of Bradenton		IBC Sales Corporation		
	Item Description	Est'd Units	Unit Price	Total Cost	Unit Price	Total Cost	
5.	Bread Sticks (white) 12/pkg. Prebaked weight 15-18 oz./12. Unit: dozen	500	\$1.85	\$925.00	\$1.92	\$960.00	
	Brand:		Flowers		Clear Bag		
	Package count:		*16 ct., \$2.46/pk., 375 pks.		12		
	Package weight:		27 oz.		18 oz.		
TOTAL LUMP SUM BID				\$216,345.00	\$219,220.00		
NOTES				*Items 3, 4, and 5: unit packaging change.	*Items 2 and 3: unit packaging change.		
Contact			Bo Strickland		Frank Dias		
Address			6490 Parkland Drive		201 Busch Drive East		
			Sarasota, FL 34243		Jacksonville, FL 32218		
Phone			941-758-5656		904-696-1400 x 3018		
Fax			941-755-8232		904-696-1410		
Federal I.D.			581723981		020723634		
Email			<a href="mailto:bo_strickland@flocorp.com">bo_strickland@flocorp.com</a>		<a href="mailto:frank.dias@hostessbrands.com">frank.dias@hostessbrands.com</a>		
				Recorded by: Peggy Long		Witnessed by: Joyce Haney	

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FRESH BREAD PRODUCTS - BID #12-0154  
JUSTIFICATION TO OTHER THAN LOW BIDDER

Item#	Vendor	Justification
2	IBC Sales Corporation	Product bid does not meet the minimum percent of whole grain specified. Award for bread products to Flowers Baking Company of Bradenton, LLC, as overall low for products meeting advertised specifications.
4	IBC Sales Corporation	Product bid does not meet the minimum percent of whole grain specified. Award for bread products to Flowers Baking Company of Bradenton, LLC, as overall low for products meeting advertised specifications.